

POSITION PROFILE

Dean for the Mario J. Gabelli School of Business

October 2022

In partnership with Summit Search Solutions, Inc.

An aerial photograph of the Roger Williams University campus, which is situated on a peninsula. The campus features several large, historic-style buildings with red roofs and white walls, surrounded by lush green trees. A prominent green suspension bridge, the Taunton River Bridge, spans the river in the foreground. In the background, the Taunton River flows into the Taunton Bay, with the city of Taunton visible on the opposite shore under a clear blue sky.

Roger Williams
University

ABOUT ROGER WILLIAMS UNIVERSITY

Roger Williams University (RWU) dedicates our mission to strengthening society through engaged teaching, learning and research.



Roger Williams University prepares our students to be successful leaders and innovators in today's rapidly changing world. Our distinctive focus on original research, engaged learning, and hands-on apprenticeships, practicums and clinical learning opportunities provides our students with real-world experiences, on and off campus, that empower them to be career- and job-ready, to succeed immediately and continue to advance throughout their careers. With our commitment to academic excellence, engaged learning and student success as the foundation of our mission, RWU delivers a world-class education and inclusive student experience.



RWU offers 50 majors and robust offerings of graduate and professional programs across eight schools of study including Rhode Island's only law school, with campuses on the coast of Bristol and in the heart of Providence, RI.

We are distinguished by small class sizes, a 14-to-1 faculty-to-student ratio that enables personal attention in the classroom, and a focus on undergraduate and graduate research and community engagement. A Roger Williams education blends the strength of liberal arts and professional studies, providing all students with the depth and breadth of interdisciplinary thinking and well-rounded knowledge necessary to succeed in this interconnected, global world. RWU is strengthening society through engaged teaching, learning and research so that students graduate with the ability to think critically and apply the practical skills that today's employers demand.

Roger Williams University seeks to recruit and support a broadly diverse community of faculty and staff. RWU values diversity, equity and inclusion and respect for all races, genders, identities, and abilities and is committed to creating a thriving community that encourages lifelong learning, professional development, and academic innovation. To learn more about Roger Williams University's commitment and support of diversity and inclusion, please visit <https://www.rwu.edu/who-we-are/diversity-equity-inclusion>.

University Points of Pride

- RWU is ranked #28 in “Regional Universities North” by *US News and World Report* and *College Factual* ranked RWU as #352 in the country on its “2022 Best Colleges” list. This puts the institution in the top 15% of all universities in the nation.
- RWU offers a state-of-the-art Marine and Natural Sciences building which is home to an aquatic animal diagnostic lab and the state’s only shellfish hatchery. The proximity to the ocean supports the popular Marine Biology program which allows students to explore the aquatic world through lectures, labs, fieldwork, and independent research.
- RWU boasts innovative international partnerships in the Dominican Republic that span multiple disciplines. Our partnership with Grupo Puntacana, a global leader in sustainable development and eco-tourism, provides student summer paid internships in business, hospitality, engineering, marine biology and architecture, and is a growing partnership that will continue to support more students across a range of disciplines. RWU is also partnering with BARN Management School on a student-exchange initiative to have RWU students study at BARN and to bring business students from the Dominican Republic to study at the Gabelli School of Business.
- Every student is provided the opportunity to participate in a real-world learning experience that helps a community partner locally or globally, through courses and research opportunities. At the School of Law, students provide our local communities with pro bono legal services, gaining real-world experience while serving real needs within our communities – and many complete more than 100 hours of service before graduation.
- Our Sailing program is home of the No. 2 collegiate champs in the nation. For two years in a row, RWU Sailing has captured second place in the Inter-Collegiate Sailing Association National Championship team race event.

Leadership



On August 19, 2019, Ioannis Miaoulis (pronounced YAH-nis Me-OW-lis) became the 11th President of Roger Williams University. Prior to his appointment at RWU, President Miaoulis served as the President and Director of the Museum of Science in Boston and as the Assistant Provost and Dean of the School of Engineering at Tufts University. During his career, he has led large-scale efforts to spark passion for innovation and Science, Technology, Engineering and Math (STEM) education among young learners around the world.

In his first three years at the university, President Miaoulis has helped lead transformations at the university in leadership, philanthropy and planning. RWU successfully navigated the phases of the pandemic with a best-in-class approach to testing, tracing and vaccinations.

Through this time RWU was still able to launch its Excellence by Design strategic plan framework (below) and has transformed the culture of philanthropy for the university. RWU has increased annual giving by 60% since President Miaoulis joined the university three years ago. Recently, RWU secured its largest ever gift to the university: a \$20 million investment in our School of Architecture and emerging real estate programming, resulting in the naming/dedication of the Cummings School of Architecture and launch of the Cummings Institute for Real Estate.

Strategic Action Plan

With a unique mix of liberal arts and professional programs, top-notch faculty, the state’s only law school, and hubs of innovation in Providence and Bristol, Rhode Island, RWU is poised to align its efforts and provide what the world needs from a modern, comprehensive university. As a result, the university continually seeks new partners, adapts strategies and focuses on making a difference with the communities and organizations served by the institution.

Five strategic priorities emerged from the Strategic Action Plan. These provide a guiding framework for the years ahead for collective, divisional, and individual initiatives across the university. They include seeking ongoing opportunities to engage with the RWU community, the greater community and industry partners; refining efforts toward that goal continually; seeking new solutions; and using integration of institutional efforts and academic planning as an ongoing and iterative culture of planning. [Click here](#) to learn more about RWU’s action plan.

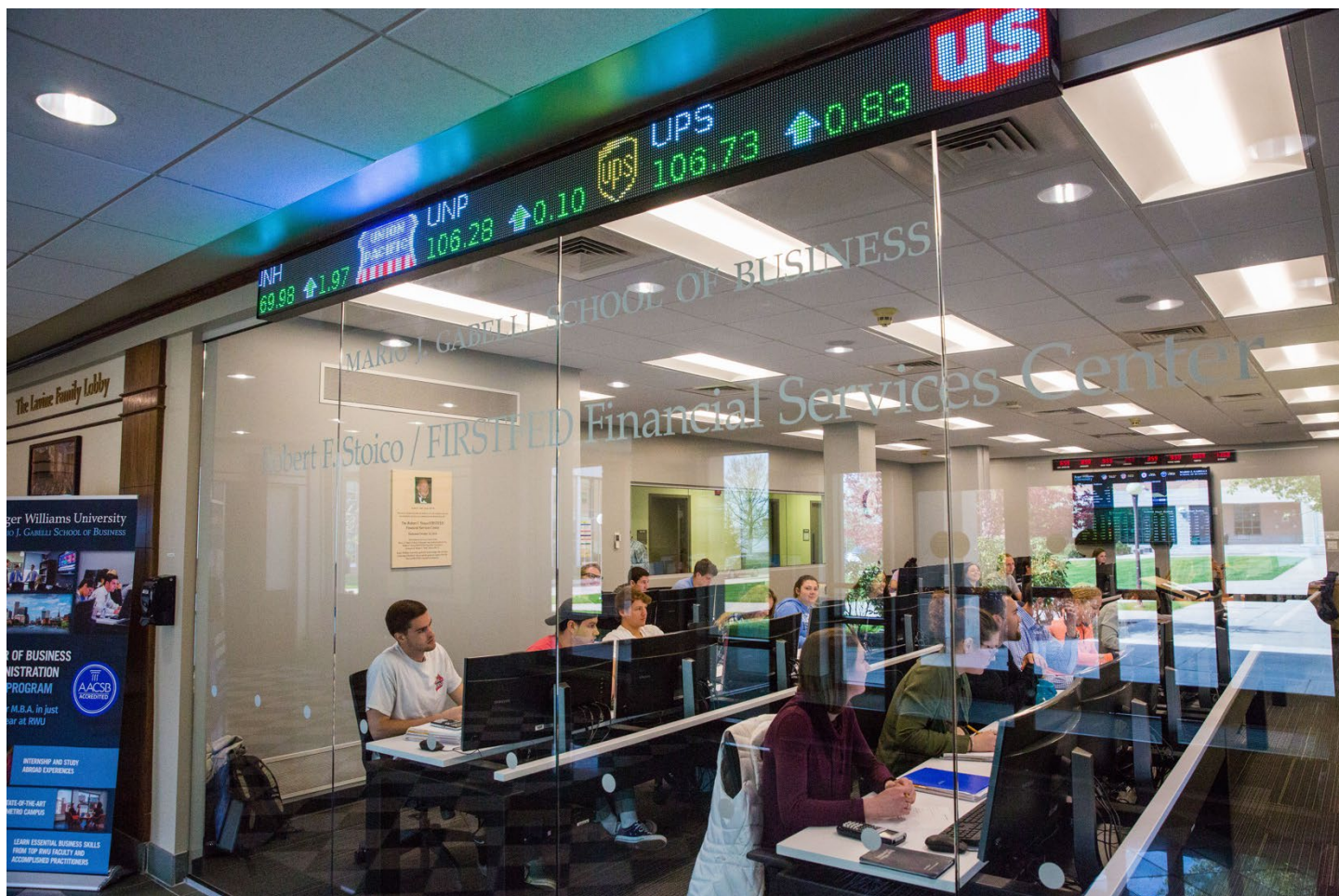
A foundational element of our academic planning is a renewed focus on interdisciplinary initiatives that span across schools, programs, faculty, expertise and student opportunities to deliver a real-world, well-rounded education. Two areas of distinction for the university that hold significant opportunity and engagement for the active participation of the business school are focused on the Blue Economy and Real Estate.

Blue Economy. With 10% of the workforce in Rhode Island working within industries tied to the regional ocean economy, new opportunities for partnership, research and student opportunities exist for RWU and our business school. Many existing programs at the university such as Architecture, Finance, Engineering, Construction Management, Law and Marine Biology already have a distinctive focus on marine and coastal economies, policy, and sustainability. The business school has potential to align its focus with blue innovation and act as a key partner in Rhode Island (the “Ocean State”) and across various industries growing the blue economy in areas such as aquaculture, maritime policy, coastal hospitality and tourism, ESG principles, supply chain and other areas.

Real Estate. Our region presents the perfect backdrop to real-world real estate challenges with complicated regulatory issues, challenging site selection, coastal and environmental issues, historic preservation and zoning complexities. RWU is uniquely positioned to teach across the real estate industry by aligning relevant topics and faculty expertise from Architecture, Construction Management, Finance, Law, Marketing, Risk Management, Planning and Preservation Law. Our emerging Real Estate programming will span undergraduate and graduate studies and practicing professionals in full-time and part-time studies, with a focus on a dynamic project-based curriculum that will engage industry partners and learning experiences from industry professions along the Boston to New York corridor.

Accreditations

Roger Williams University is accredited with several different accreditation bodies including the New England Commission of Higher Education (NECHE; formerly NEASC), the Association to Advance Collegiate Business Schools (AACSB), the Accreditation Board for Engineering and Technology (ABET), and the American Bar Association (ABA); among others. [Click here](#) to view all RWU’s accreditations.



THE MARIO J. GABELLI SCHOOL OF BUSINESS



The [Mario J. Gabelli School of Business \(GSB\)](#) prepares students to thrive in a dynamic, global marketplace characterized by constant change and endless opportunities by offering a variety of business majors and minors. The school is accredited by the world's largest business education alliance, [AACSB International](#), which represents the highest standard of achievement for business schools worldwide. This guarantees that GSB meets the highest standards, as only 5% of business schools worldwide have this elite accreditation. Our school's namesake, Mario J. Gabelli, the renowned investor and Chairman and CEO of GAMCO Investors, Inc., has had a long history of philanthropy with RWU, including his donation for a major renovation of the Gabelli School of Business in 1995 and serving as a longtime Trustee on the RWU Board of Trustees.



GSB is a leader in experiential education. From regional to national competitions, internship experiences, and on-campus resources including the Stoico Center and Bloomberg Lab, students are immersed in a variety of learning experiences. In addition to a powerful undergraduate business portfolio, GSB offers an accelerated MBA 4+1 that enables students to earn an MBA in just one year and 3+3 Juris Doctor and Bachelor's Program that allows students to gain a business degree and J.D. from RWU in six years instead of seven.

The Gabelli School is keenly aware that the business world needs more powerful women leaders and diverse representation throughout the C-Suite leadership. Research has shown that organizations with diverse management and leadership ranks are more successful. The school is passionate and committed to its role and opportunity to shape future leaders.

Undergraduate Programs:

- Accounting
- Economics
- Finance
- International Business
- Management
- Marketing

Graduate Programs:

- Business Administration (MBA)
- 4+1 Business Administration
- 3+3 Juris Doctor/Bachelor's

Minor Programs:

- Arts Management
- Business
- Business Analytics
- eBusiness
- Sports Studies

Composed of experienced academics and accomplished business professionals, the faculty and staff are experts in merging theory with practice. Both inside and outside the classrooms, they help guide students to successful careers. Teaching assistants or graduate assistants are not used in the classroom. The talented and dedicated faculty and practitioner faculty, most of whom are drawn from the most senior levels of corporate leadership, provide all classroom instruction.



Gabelli School of Business Points of Pride

- The Center for Advanced Financial Education (CAFE) is a two-semester program providing students with real-world training as fund managers, analysts and traders in a facility that replicates Wall Street's trading rooms. In 2018, the E.L. Wiegand Foundation provided a generous gift to fully renovate the CAFE facility with the latest financial technology and equipment. RWU is the only university to have a total of four funds available to student investors: a growth fund, value fund, ESG fund and "best ideas" fund. As *Providence Business News*, March 4, 2022 noted, "These investment funds put students in charge of the money."
- RWU is partnering with the American College of Greece's Alba Graduate Business School on an innovative, experiential study-abroad program that enables our MBA students to work as crisis management consultants to Greek businesses. The MBA 2023 and 2024 cohorts will participate in this distinctive program, which received a prestigious U.S. Department of Education grant.
- GSB students are the 2022 and 2021 regional champs of the National Student Advertising Competition and 2020 national champs of the AIS Scholastic Analytics Challenge.
- 100 percent of GSB students engage in at least one internship in a wide variety of industries, from the financial sector to sports management to digital media – and many of them are paid. Students can earn credit for multiple internships.
- GSB annually presents the "Ignite: Accelerating Women's Success at Work" conference, with discussions about women in the workplace, alumni panels, and sessions to strengthen professional skills.
- To enhance their skillsets and attractiveness with employers. GSB students can take advantage of adding stackable credentials, such as Risk Management and Bloomberg certifications.

THE OPPORTUNITY

Dean, Mario J. Gabelli School of Business



Under the direction of the Provost and Senior Vice President for Academic Affairs, the Dean for the Mario J. Gabelli School of Business is the principal academic administrative leader of the school and works to advance the missions of both the university and the school. The next Dean will provide decisive and visionary leadership of the school, serving as a champion for the school and its programs with alumni, donors, industry and community partners. The Dean will also collaborate with other academic leaders and support units on campus to further emerging centers of excellence, including for the Blue Economy and Real Estate. The Dean will ensure the highest quality for academic programs and serve as an advocate for faculty scholarship. The Dean will also be a tireless advocate for diversity and inclusion, by advancing inclusive teaching practices and demonstrating a commitment to diversity through faculty and staff hiring and student recruitment and engagement. The Dean will work collaboratively with the faculty to expand the portfolio of distinctive programs at the graduate and undergraduate level and contribute to innovative interdisciplinary programming with other schools across the university.

Areas of Responsibility

Advocacy: The Dean represents the school with external constituencies, including donors, alumni, industry and community partners. The Dean works directly with the school's board of advisors to seek input and engagement on school programs and strategic direction. The Dean is also a champion for faculty and student success. Working closely with Office of Institutional Advancement and the Office of Research and Sponsored Projects, the Dean is responsible for securing external funding for the school. The Dean collaborates closely on the development and presentation of funding proposals and works with faculty to develop initiatives and programs that will inspire support.

Strategy and Planning: The Dean is responsible for the development, articulation and implementation of a strategic vision for the school. Working with other leaders on campus and in collaboration with GSB faculty and staff, the Dean will align the school's strategic plan with the strategic goals of the university.

Academic Program: The Dean is responsible for program development and operation. The Dean leads the faculty in the continuous improvement and innovation of the school's academic program. The Dean also monitors and ensures compliance with the standards required for maintenance of AACSB accreditation, including the school's assurance of learning program.

Teaching and Learning: The Dean is responsible for recruiting and retaining outstanding faculty committed to the highest standards of teaching and learning. The Dean is responsible for promoting effective teaching by encouraging the professional development of faculty in various areas, including the use of inclusive teaching strategies and the use of technology for learning. The Dean oversees and supervises the faculty, including through the promotion and tenure process. The Dean also supports the mentoring of faculty in the area of research and supports faculty research at all stages of career development.

Student Recruitment and Retention: The Dean works closely with Enrollment Management and Marketing colleagues at the university to promote the school and its programs to prospective students.

Working closely with colleagues from Academic Affairs, Student Life, the Center for Career and Professional Development, and Diversity, Equity, Inclusion and Access, the Dean works to identify and address opportunities to improve student success and engagement.

Operations: The Dean develops, implements and administers the school's budget and manages the school's day-to-day operations. The Dean directs, manages and evaluates staff in the school. Current direct reports include the Associate Dean, Assistant Dean, Director for Assurance of Learning and Executive Assistant.



Desired Qualifications

- A terminal degree in business or related field of study.
- Teaching experience in higher education.
- A record of scholarship consistent with the rank of Associate Professor or Professor.
- Demonstrated commitment to teaching excellence.
- An understanding of factors that impact student success.
- Demonstrated success as a collaborative leader who has built internal and external partnerships.
- An aptitude and enthusiasm for fundraising and development efforts.
- Track record of academic innovation and program leadership.
- Well-developed interpersonal, management, and conflict resolution skills.
- Ability to establish organizational priorities and make difficult choices among competing demands.
- Ability to foster continuous and open communication for faculty, non-faculty, students, and external constituents.
- Experience with managing budgets and personnel effectively.
- Understanding of the requirements and process to maintain AACSB accreditation.



PROCEDURE FOR CANDIDACY

Roger Williams University, in consultation with Summit Search Solutions, Inc., will begin a confidential review of application materials immediately and continue until the position is filled; parties who apply by **November 17, 2022**, will be given first consideration. Please submit your CV and cover letter outlining your interest in and suitability for this position. All applications and nominations will be held in confidence.

To apply online, go to: <https://theapplicantmanager.com/jobs?pos=su330>

For more information or to offer recommendations:

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Roger Williams University is an equal opportunity employer and is committed to a diverse workforce. Applicants that require accommodation in the job application process may contact 1-401-254-3028 for assistance.



[Summit Search Solutions, Inc.](#) is a boutique executive search firm dedicated to serving the education and nonprofit sectors nationwide. Summit has a team of experienced recruiting consultants in strategic locations across the country including California, Kansas, Maryland, New York, North Carolina, and Utah.





BRISTOL & PROVIDENCE, RHODE ISLAND

From a quaint New England Town to the center of the capital city, Roger Williams University has two campuses that provide students with diverse learning experiences and opportunities. Both campuses are home to a tight-knit community of citizen scholars, leaders, world travelers, athletes, environmentalists, artists, music fans, thinkers and doers.

RWU's main campus is located in Bristol, Rhode Island, a historic town that is home to the nation's oldest Fourth of July parade. The campus sits on a sprawling 143 acres overlooking Mount Hope Bay and is just minutes from downtown Bristol – home to restaurants, ice cream shops, boutiques and antique shops, the East Bay Bike Path and Colt State Park. It is only a 30-minute drive to Providence and Newport, Rhode Island's beach capital, and a 60-minute drive to Boston with New York just three-hours down the road.

Bristol is ranked among:

- [Best Small Towns in America](#)
- [Safest Cities in America](#)
- [Most Interesting U.S. Destinations](#)

In addition to our Bristol location, we also have a campus in Providence, RI, home of University College, which offers flexible programs in the trades as well as professional studies. The Providence campus also hosts the MBA program, several graduate program classes and our law school clinics.

Providence is dubbed the Creative Capital, and the city is home to amazing restaurants, concerts, festivals and the internationally-acclaimed WaterFire. It's consistently rated as one of America's favorite food cities by *Travel + Leisure* magazine and is filled with great shops and a thriving music scene.



Photo credit: Kenneth C. Zirkel



Click here to learn more:

Town of Bristol, RI: <https://www.bristolri.gov/quality-of-life/>

City of Providence: <https://www.providenceri.gov/>

