

reach higher



SUMMIT
SEARCH SOLUTIONS INC

Providing customized executive
searches to meet a variety of sourcing
needs in higher education.

Process • Passion • Results

Reach Higher with Summit

Summit Search Solutions is an executive search firm specializing in higher education and education-related organizations. We offer high-quality search services that provide our clients with unique choices and fee structures.

More than 20 years and hundreds of executive searches in higher education have taught us that there are three essential elements in every successful placement:

- A targeted, thorough and methodical search process;
- Passionate search professionals who know and believe in the organizations and talent they represent; and
- A strong commitment to results—placing the right candidate in the right job, every time.

Our client retention rate is the best in the industry. Every higher education client we have worked for has asked us to do additional searches. Our goal is a long-term partnership with you.

Process Makes the Difference

All executive search processes are not created equal. In fact, our experience over the years has shown that following thorough and methodical processes are paramount to success time and time again.

Passion Matters

At Summit Search Solutions, we are passionate about education and helping mission-driven institutions thrive and grow. A passionate search consultant, who knows your organization and can promote it, is key to attracting top quality people.

Results

It's all about the right placement.

A high-quality placement is our end goal, and we never lose sight of this. When you hire the right people, you meet your organizational goals. It's that simple. We've got a strong record of finding the right people, and we have one of the highest client retention rates in the search industry.



Unique Service and Fee Choices

Our customized search services and flexible fee structures provide you with the support you need to find the best candidate for your organization.

Full Search

Our full executive search employs a variety of strategies to engage both active and passive candidates.

- Client consultation
- Search definition and strategy
- Research and recruiting
- Candidate assessment & presentation
- Communication/feedback
- Reference/background checks
- Offer negotiation and support

Modified Search

Our modified search services support your organization's internal recruiting efforts, allowing you to purchase pieces of the process, as needed.

- Targeted passive candidate recruitment
- Candidate assessment
- Reference/background checks
- Benchmarking research



Specializing in Higher Education

Our specialized focus gives Summit Search a keen understanding of the institutional structures, cultures, issues and trends in higher education, which enhances our ability to find and attract the right candidates.

Dedicated Search Partners

At Summit Search, a dedicated project manager will work closely with your organization to understand your needs and goals and to ensure a successful placement.

Performance-Based Services

Most search firms charge fees based on a percentage of compensation. At Summit Search, we are not motivated to “sell” you the most expensive candidate; we’re dedicated to finding the right one.

Committed to Diversity

We are committed to providing as diverse an applicant pool as possible, and we are proud of our record of diverse placements.

Giving Back

We believe in giving back to the community and donate a portion of our profits to service organizations whose missions we embrace.

Summit Search Solutions has extensive experience placing top-level executives in higher education and education-related organizations. We have a thorough understanding of human resources, organizational development and successful passive and active recruitment strategies.

Carrie Coward, President and CEO, founded Summit Search Solutions along with **Leslie Anixter**, Vice President and COO, to meet the growing demand within the industry to provide more flexible and customized search options than those provided by traditional search models.

Summit Search Solutions is a national recruiting firm with offices in California, New York, New Jersey and North Carolina.

To learn more about Summit Search Solutions, please visit our website at www.summitsearchsolutions.com.

For more information or to begin your search process, please contact us at 800-901-8575 or by email at ccoward@summitsearchsolutions.com.



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