

**South Dakota State University  
Brookings, SD**

**Position Specification**

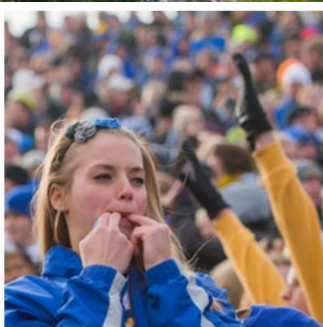
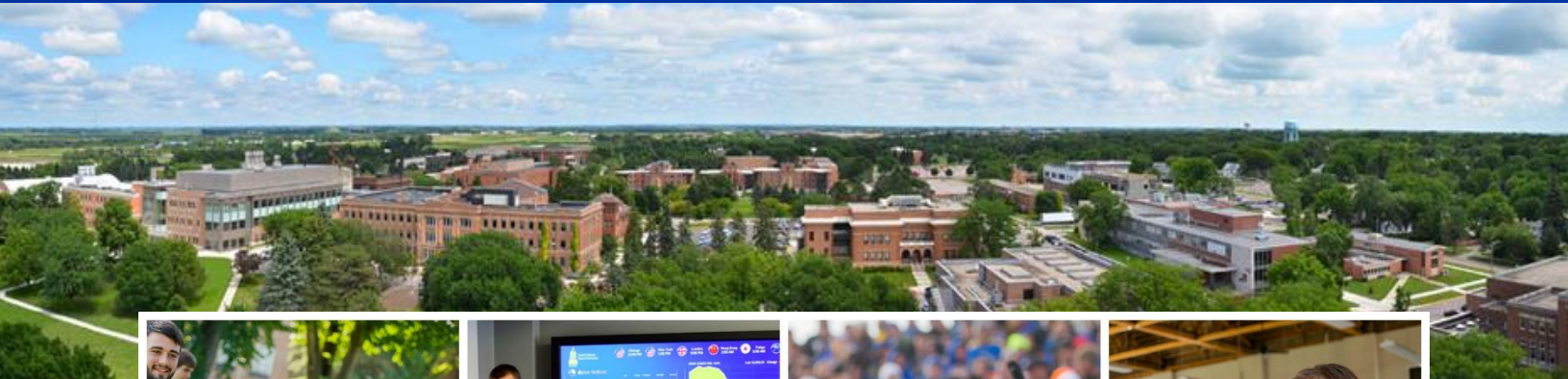
**Associate or Full Professor in Entrepreneurship &  
Inaugural Milton Nies Endowed Chair**

**Department of Economics**

**September 2015**

Prepared by:

Summit Search Solutions, Inc.



**SOUTH DAKOTA  
STATE UNIVERSITY**

[www.sdstate.edu](http://www.sdstate.edu)

## THE INSTITUTION

---

South Dakota State University (SDSU) is the state's largest, most comprehensive university. As South Dakota's Morrill Act land-grant university, SDSU had a fall 2014 enrollment of 12,557 students from all 50 states and 79 countries. Approximately 67 percent of SDSU students are residents of South Dakota, 29 percent are from other states and 4 percent from other countries. The University provides a rich academic experience in an environment of inclusion and access through inspired, student-centered education, creative activities and research, innovation and engagement.

The American Association of University Professors categorizes SDSU as a Category 1 or doctoral-level institution. The University is designated as research high in the Carnegie Classifications.

The University has been designated an Innovation and Economic Prosperity University by the Association of Public and Land-grant Universities (APLU) and its Commission on Innovation, Competitiveness, and Economic Prosperity is a major resource for the economic development needs of the state.

Over the last five years, university research has yielded 245 inventions disclosed, 65 patents filed, 9 patents issued, and 35 license agreements executed through the Office of Technology Transfer and Commercialization, resulting in more than \$10 million in license revenue. To read more, visit: <http://www.sdstate.edu>

**Location:** Brookings, South Dakota

## THE DIVISION OF MANAGEMENT AND ECONOMICS

---

The position is in the Economics Department, a participating department in the newly formed intercollegiate Division of Management and Economics. The Division of Management and Economics serves as a cross-college, interdisciplinary entity comprising faculty from academic programs that share a commitment to education and research in management, economics, and data analytics. The division will provide a forum and structure to foster communication, innovation, and efficiencies across programs, departments, and colleges. The Division will foster collaboration between the business and academic communities and will coordinate and advance efforts in curriculum, student engagement, faculty interaction, interdisciplinary research, and external outreach.

The department plays a central role in SDSU's economics and management programs, which strive to strengthen and harmonize management education across the university. SDSU is a member of AACSB and in the preliminary stages of seeking accreditation.

Innovation Partners and the Enterprise Institute located at the SDSU Research Park Innovation Center provide opportunities for networking with regional innovators and entrepreneurs, and also provide opportunities for part-time employment and incubator space for students. SDSU has a strong investor and alumni network that is actively engaged in the classroom and in student-ventures competitions including the First Dakota National Bank Business Plan Competition, the Veenis Entrepreneurial Experience, and the Rickert Visiting Entrepreneurship Speaker Series. The CEO (Collegiate Entrepreneurs Organization) club is very active and students in the degree program and the CEO club compete in regional business plan and innovation/idea competitions and have used awards to finance their start-up enterprises.

## THE OPPORTUNITY

---

The Department of Economics at South Dakota State University invites applications for an associate or full professor who will hold the inaugural Milton Nies Endowed Chair in Entrepreneurship. Program support and summer stipend for the chair will be supported by the \$2 million Milton Nies endowment. The department seeks a scholar with a strong record of nationally recognized research in the areas of entrepreneurship, innovation, or venture finance, and who demonstrates excellence in teaching, collaborates across disciplines, and mentors student entrepreneurs. This position is a full-time, 9-month, academic appointment.

The Milton Nies Endowed Chair in Entrepreneurship will produce high-quality research, work with faculty, students, and staff across the university to develop an outreach program, engage entrepreneurs, economic-development professionals, and other critical local, regional, and statewide stakeholders, and teach undergraduate and graduate courses in subject areas that may include venture finance and management, creativity, new venture creation, or operations.

The Department of Economics includes 30 faculty members who hold academic, research, and extension appointments in a broad range of economics specializations. The Department offers an undergraduate major and minor in entrepreneurial studies, in addition to undergraduate majors in economics, agricultural business, and agricultural and resources economics, a specialization in business economics, and a master's degree in economics. Roughly 750 students belong to the Department of Economics, 135 of these students major in Entrepreneurial Studies, which is a fast-growing major. Graduates of the department hold key leadership and management positions across the northern Great Plains and Midwest in banking, investment and venture capital firms, processing and manufacturing, energy and bioenergy, and food and agribusiness management, and are leaders in the innovation and entrepreneurship community.

## QUALIFICATIONS

---

- PhD in Entrepreneurship or in a Business discipline with a clear research emphasis in Entrepreneurship, and the academic record to be tenured in the discipline
- Demonstrated competence in research
- Demonstrated effectiveness in undergraduate and graduate teaching
- Demonstrated professional outreach in entrepreneurship
- Evidence of strong oral, written, and interpersonal communication skills
- Applicants who are recognized nationally in their field and who can secure external funding to support and expand the department's entrepreneurship program, develop new programming such as an entrepreneurship living-learning community on campus, and bring practical entrepreneurship experience to their teaching is desired. Experience teaching effectual entrepreneurship is desired as well.

## PROCEDURE FOR CANDIDACY

---

Confidential review of applications begins immediately. The position is open until filled.

Please submit résumé and cover letter upon application. Click the following to apply: [Apply Now](#)

Or copy and paste the following link into your browser:

<https://summitsearchsolutions.catsone.com/careers/index.php?m=portal&a=apply&jobOrderID=5707262&portalID=5652>

### For nominations or further information:

#### Margaret Lawrence

Senior Consultant

Summit Search Solutions, Inc.

Direct: 303-862-6575

[mlawrence@summitsearchsolutions.com](mailto:mlawrence@summitsearchsolutions.com)

#### Carrie Coward

President

Summit Search Solutions, Inc.

Direct: 828-669-3850

[ccoward@summitsearchsolutions.com](mailto:ccoward@summitsearchsolutions.com)

*South Dakota State University offers equal opportunities in employment and for access to and participation in educational, athletic, extension and other institutional services and activities to all persons qualified by academic preparation, experience, and ability for the various levels of employment or academic program or other institutional service, without discrimination based on sex, race, color, creed, national origin, ancestry, citizenship, gender, gender identification, transgender, sexual orientation, religion, age, disability, genetic information or veteran status or on any other status that may become protected under law against discrimination.*



[Summit Search Solutions, Inc.](#) is a boutique executive search firm dedicated to serving education, healthcare and not-for-profit communities nationwide. Based in Asheville, NC, Summit has a team of experienced recruiting consultants in strategic locations across the country including New York, North Carolina, Colorado, and California. Summit brings precision, process, and passion to its work.





## BROOKINGS, SOUTH DAKOTA

Brookings, a community of 22,591 residents, is located in eastern South Dakota, just minutes from the Minnesota border and less than an hour's drive to the state's largest city, Sioux Falls. Students from communities in Nebraska, North Dakota, and Iowa find SDSU within an easy day's drive.

What really makes Brookings special is its unique neighborhoods, tree-lined streets, leisurely pace of living, and interesting people. It is a thriving community with an extraordinary quality of life, a booming job market, and an outstanding school system. The city recently ranked 5th on the Top 10 Small Towns 2013 List on Livability.com.

Interesting facts about Brookings and South Dakota:

(Information taken from: <http://www.visitbrookingsd.com/things-to-do/> and <http://www.travelsouthdakota.com>)

- Brookings is the fourth-largest city in the state of South Dakota.
- Residents enjoy the city's variety of attractions, which include the Children's Museum of South Dakota, Hillcrest Aquatic Center, Dakota Nature Park, McCrory Gardens, and the lively art scene at local museums and galleries.
- Brookings County has a population of 31,965 residents and the county seat is located in Brookings.
- According to FBI statistics, Brookings' rate of serious crime is 87 percent lower than the national average.
- Based on average housing costs, utilities, health care, transportation, groceries and other services, Brookings' cost of living is 6.1 percent below the national average.
- Brookings has a strong and diversified economy. Manufacturing remains the top industry while high-tech, tourism, retail, health care, and business and information services are growth sectors.



For additional information on Brookings and South Dakota, please visit:

City of Brookings, <http://www.cityofbrookings.org/>

Brookings Chamber of Commerce, <http://www.brookingschamber.org/>

Brookings Convention & Visitors Bureau, <http://www.visitbrookingsd.com/>